



# Teodora Delia Şlai

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## Personal data

**Birth Date:** January 16<sup>th</sup>, 1977  
**Marital status:** married

## Education

1990 – 1995

- Foreign Languages (English, French)/“Grigore Moisil” high school – Bucharest

1996 – 2000

- Higher institute of law and international relations “Nicolae Titulescu” (current “Nicolae Titulescu” University)  
Faculty of Law - Bucharest

## Experience

- Nov 2007 – present      **Head of Legal Department – ProCredit Bank Romania SA**
- Aug 2007 – Nov 2007      **Head of Legal and Compliance Department – ProCredit Bank Romania SA**
- Oct 2006 – July 2007      **Deputy Manager of Braila Branch – ProCredit Bank Romania SA**
- Febr 2006 – Sept 2006      **Middle Management Trainee – ProCredit Bank Romania SA**
- Jan 2004 – Febr 2006      **Legal Advisor – ProCredit Bank Romania SA – Pantelimon Branch**
- Febr 2002 – Jan 2004      **Definitive attorney-at-law – “Dancu Catalin Radu” Attorney-at-law Office - Bucharest**
- Sept 2001 – Dec 2002      **Lawyer on probation – “Daniela Maria Neacsu” Attorney-at-law Office - Bucharest**

## Formal training

PROCREDIT BANK Romania SA

- Practical training and theoretical seminars (both retail and lending areas) in ProCredit Bank’s agencies/branches in Pitesti, Timisoara, Craiova, Brasov, Bucharest, Tg. Mures
- “Business ethics seminar” - Frankfurt
- Organizational leadership –Bucharest
- Communication skills training - Bucharest
- Management training – Bucharest
- Soft skills training Ascendis (sales and negotiation techniques, time & stress management, building confidence & delegation, decision taking process, conflicts management) - Bucharest

## Skills

- Good communication
- Negotiation and mediation skills, sales and organizational abilities

- Decision maker, responsible, creative problem solver and forward thinking, innovative, dynamic, with a strong “can-do” attitude, performance-driven.
- Able to develop and motivate others to achieve targets/goals.
- Logical approach to challenges.

## Language skills

- English written, spoken, read - advanced
- French written, spoken, read - advanced